MideaGroup
humanizing technology

2020 ANNUAL & 2021 Q1 RESULTS IN A SNAPSHOT

Beyond the Trend

Beyond the Trend, for the Future

Based on the core strategic focus ”humanizing technology”, Midea Group is aiming for ‘Technology Leadership’ and developing breakthroughs and transformation within our B2B and B2C business pillars while always having a user- and consumer-centric approach. Midea Group’s four core focus areas are:

Technology Leadership

Direct to Users

Digitization & Intelligence Driven

Global Impact

Whole-new major business divisions

Midea Group is a global technology group and has restructured its five major business pillars to meet and lead the ever changing demand:

Smart Home Business Group

Electromechanical Business Group

HVAC & Building Technologies Division

Robotics & Automation Division

Digital Innovation Business

Stability in 2020

Annual Results

Total Revenue

$41.443 B +2,3%

Net Profit

$3.990 B +8,8%

Net Profit Attributable to Shareholders of the Company

$3.949 B +12,4%

The Original report used RMB as its currency, $USD conversion is calculated using the average exchange rate for the period of the current annual report (as announced by the central bank at the end of each month), cash dividends, stock and repurchases are converted into $USD using the average exchange rate for the period that business occurred.

ROE 25% | **EPS: $0,57**

Abundant Cash

to Support Future Development

Own Funds

$19.163 B

+24.8%

Net Profit Margin

9.7%

+0.6%

Striding Forward with Further Growth

2020

Revenue Breakdown
by Main Business Segments

HVAC

$17.582 B

Consumer Appliances

$16.520 B

Automation

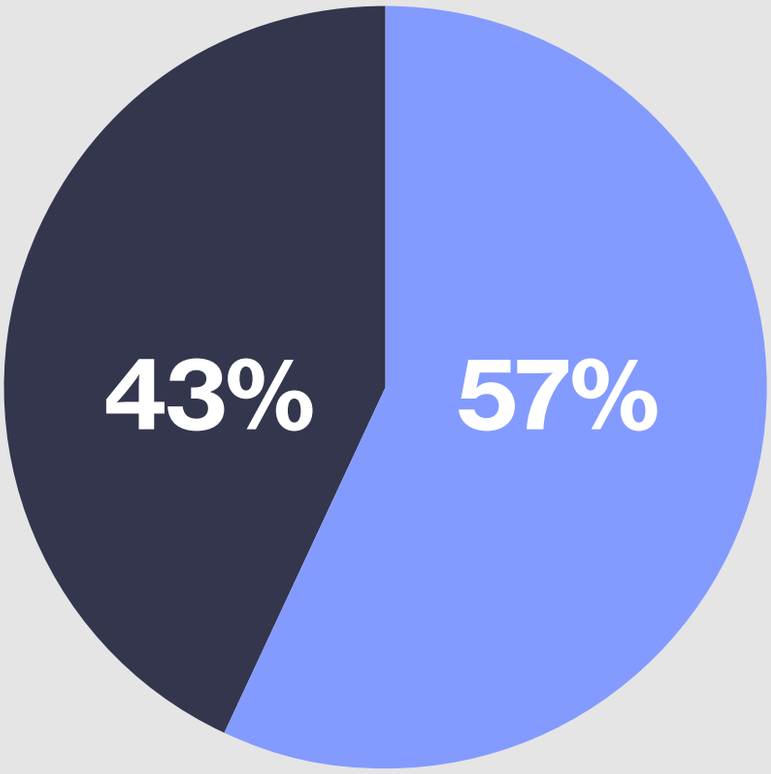
$3.131 B

Digital Innovation

$693 M

Domestic & Overseas

Revenue in 2020



Overseas

$17.566 B

+3.7% YoY

Domestic

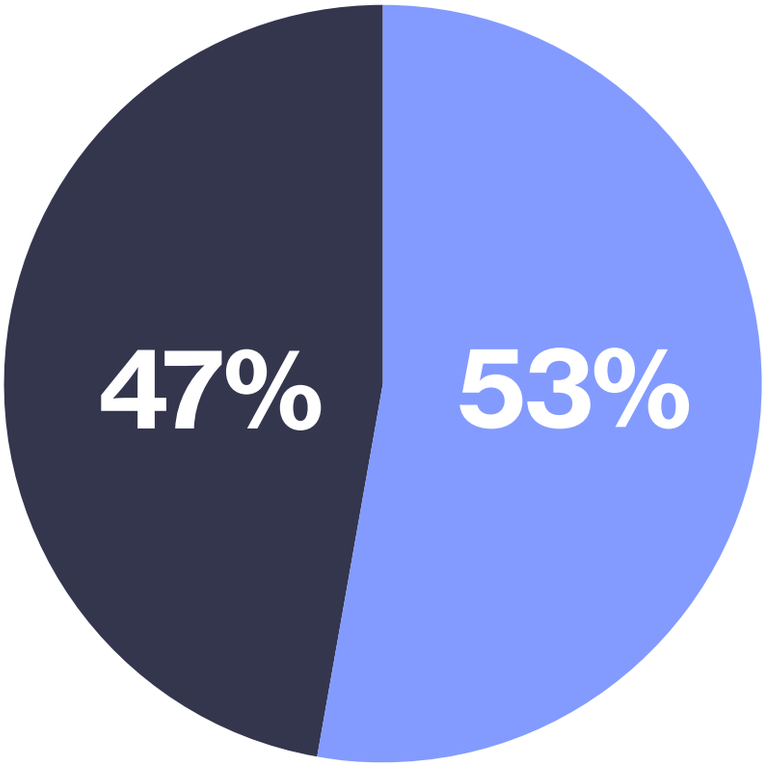
$23.658 B

+1.1% YoY

Online and offline retail sales

in 2020

Online
+9% YoY



Offline

Consistent Dividend Payouts

Cash Dividend per 10 Shares

$2,32

Total Cash Dividends

$1.610 B

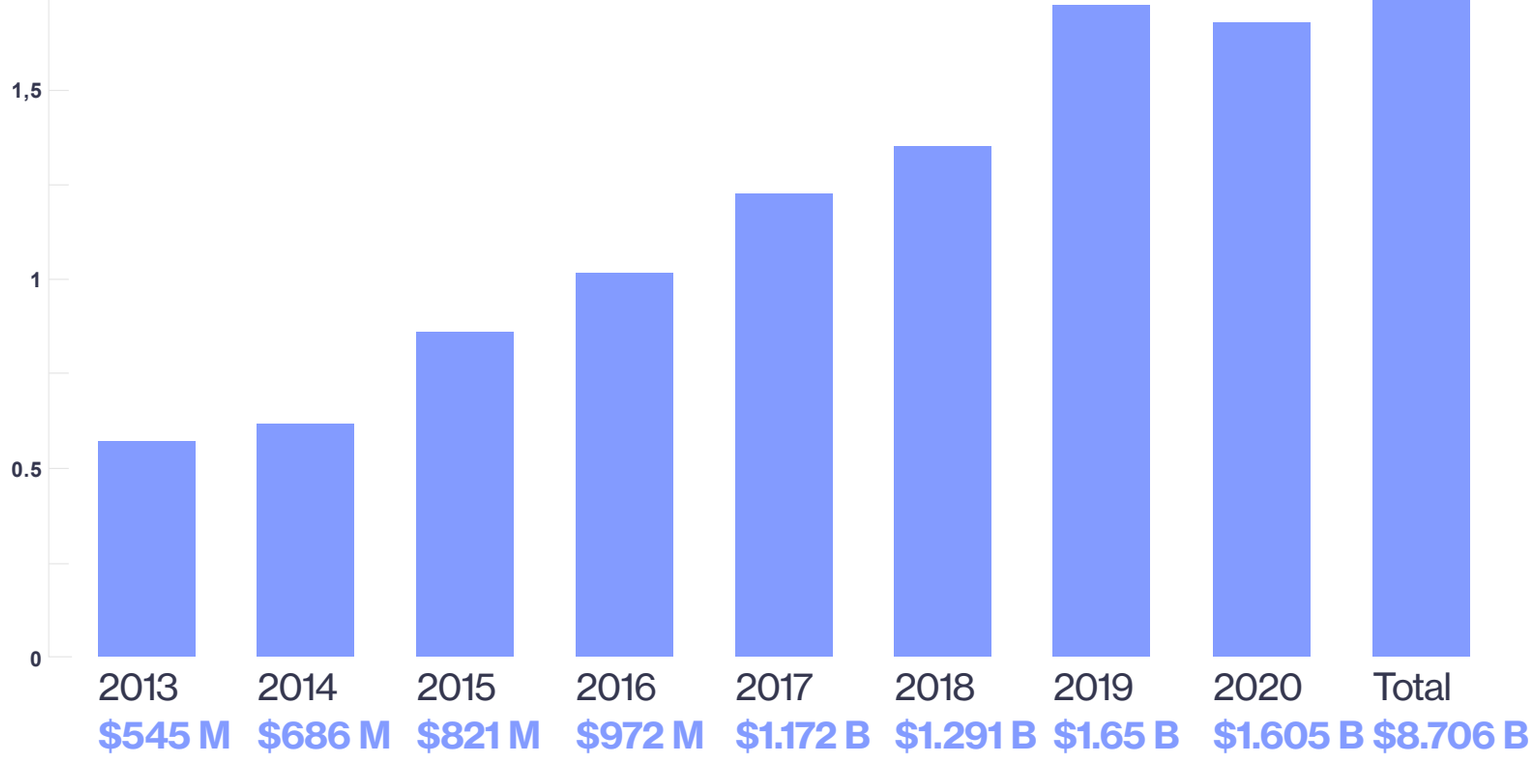
Total Cash Dividends as % of Net Profit Attributable to Shareholders of the Company

40.7%

Cumulative Cash Dividend Payouts to Be

$8.706 B

(that of 2020 included) since Group Listing



Active Share Repurchase

Share Repurchase in 2020

$392 M

Share Repurchase in 2021

$1.338 B

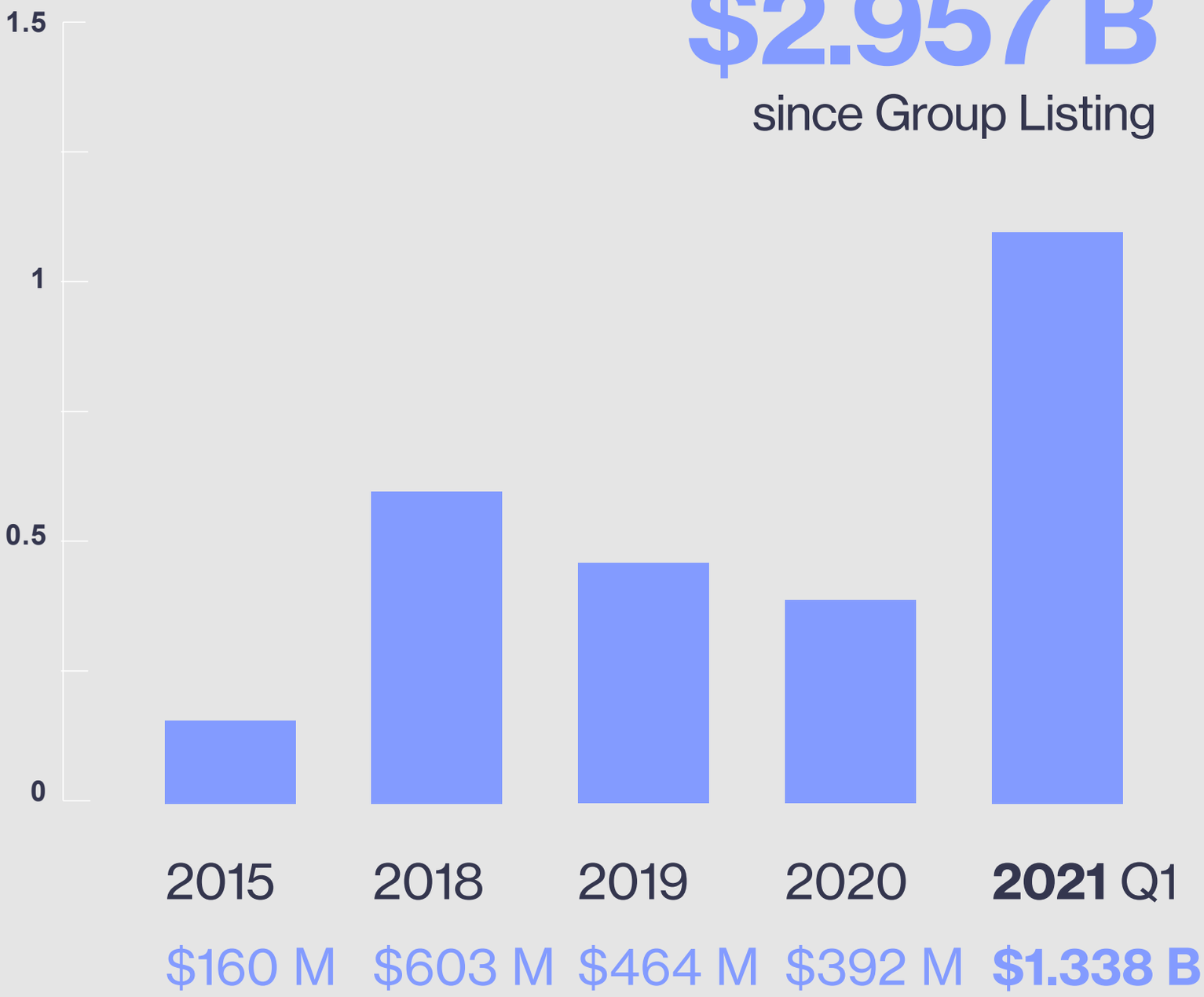
Cash Dividend + Share Repurchase of Net Profit Attributable to Shareholders of the Company in 2020

50.6%

Cumulative Share Repurchase to Be

$2.957 B

since Group Listing



2021 Q1 RESULTS

2021 Q1

Total Revenue

$12.760 B

+42% compared to 2020 Q1

+10% compared to 2019 Q1

Net Profit

$1.015 B

+37% compared to 2020 Q1

+0.4% compared to 2019 Q1

Net Profit Attributable to Shareholders of the Company

$999 M

+35% compared to 2020 Q1

+5.5% compared to 2019 Q1

Midea

organic business revenue

$11.238 B, **+ 46% YoY**

KUKA

revenue

$861 M, **+ 17% YoY**

TLSC

revenue

$661 M, **+ 22% YoY**

Technology Leadership

Patent applications in 2020

160,000+

Chinese invention patents received in 2020

2,890

International invention patents received in 2020

Awards

High-Frequency Fast Cooling and Heating AC Technology

WIPO-CNIPA Gold Award

for Chinese Outstanding Patented Invention at the 2020 21st WIPO-CNIPA Award for Chinese Outstanding Patented Invention. In addition, the “Intelligent Power Module” and other technologies of Midea Group won 2 WIPO-CNIPA Silver Awards for Chinese Outstanding Patented Invention and 15 WIPO-CNIPA Excellence Awards for Chinese Outstanding Patented Invention, as well as 1 Invention Gold Award at the 7th Guangdong Patent Awards.

Outstanding Contribution Award for Energy Efficiency and Environmental Protection

United Nations

National Technological Innovation Demonstration Enterprise

Ministry of Industry and Information Technology

passed the review

No. 29

2020 Brand Finance Tech 100

Ranked on the list released by Brand Finance, a British brand assessment institution

First Prize

the 2020 China National Light Industry Council Science and Technology Award

Direct to Users

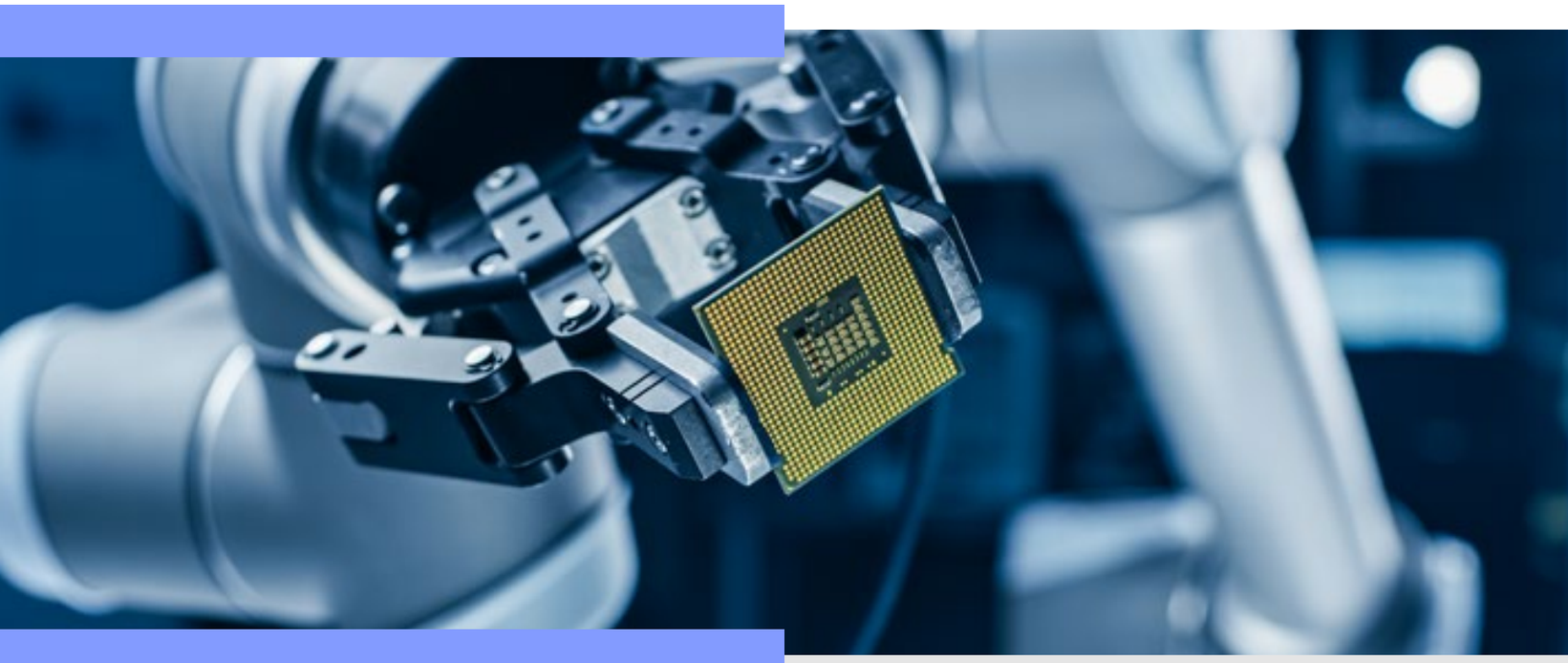
Midea Group aims to establish direct connection with users in terms of:

mindsets

products

buying

services



Digitization & Intelligence Driven

M.IoT is dedicated to building an industry-leading open IoT platform featuring multiple scenes, entries and applications.

Up to the end of 2020, Midea Group has sold a total of

over 80,000,000

smart household appliances across the globe.

Interaction on smart equipment and cloud has exceeded

one trillion

times.

Tens of millions

of families receive smart services through M.IoT. And a closed-loop IoT ecosystem covering smart products, smart platforms and smart services has been put in place.

Customize a Smarter Life for You

It focuses on five core scenes.
And it connects to around **32,000,000** families.

Secure Home

Healthy Home

Convenient Home

Personalized Home

Delicious Food at Home

M.IoT2.0 to Lead the Future

M.IoT is dedicated to building an industry-leading open IoT platform featuring multiple scenes, entries and applications.

M.IoT2.0, an Industrial Internet platform that Midea Group has been building in the past eight years with a total investment of

over $1.45 B

has been officially launched to help promote digital and intelligent transformation of enterprises in the ecosystem.

Midea Group Air Conditioner Factory in Guangzhou and Microwave & Cleaning Appliances Factory in Shunde, Guangdong Province have been selected as members of the

"Lighthouse Network"

by the World Economic Forum (WEF).

Being Internationally Advanced in Information

Security and Protection

M.IoT is

TRUSTe-certified

with respect to privacy data compliance and complies with the EU General Data Protection Regulation (“GDPR”).

With regard to overall information security management, M.IoT has passed the

ISO 27001 Certification

for Information Security Management Systems (ISMS).

The MSmartLife App has been certified by the globally recognized

ePrivacy.

Striding forward in Overseas Operations

Breakthrough in OBM sales is:
Global OBM sales rose

32%

in 2020 compared to 2019.

Breakthrough in the supply chain:
With the new manufacturing bases of home appliances in Egypt and India, a global supply chain network comprising

34 manufacturing bases

across the world has been put in place, which features “Local Supply” and “Local Supply for the World”.

The overseas OBM e-commerce business recorded revenue of

$0.33 B

in 2020, representing a compound growth of

180%

in the past three years.

Midea Group continued to promote breakthroughs with regard to overseas channels.
Over

17.000 new retail outlets

selling own-branded products were launched overseas.

Midea Group constantly expands the coverage of green home appliances

with products at Level I Energy Efficiency account for an industry-leading percentage for Midea Group's major products including air conditioners, refrigerators and laundry appliances.
The percentage of clean energy used

has risen to 5.46% in 2020 from 4.75%

in 2017.

Accelerating Optimization of Business and Energy Structures

Greenhouse gas emmisions down by

68,175.6265 tons

0.0496 - 0.0415 ton

CO_2 emissions per Y10,000 output value

0.0139 - 0.0117 ton

Comprehensive energy consumption per Y10,000 output value

Huge Investment in Eco-Friendly Technologies

At the end of 2019, the new nation standard for air conditioning energy efficiency, of which Midea Group served as the major participant in the revision, was official issued,

raising the new standard for energy efficiency by 14%

200+ Chinese and international patents
for eco-friendly technologies

In October 2020, Midea Air

Conditioner was granted the

“Outstanding Contribution Award for Energy Efficiency and Environmental Protection”

by UNIDO

Digital Management Systems Help Boost Energy Efficiency

Applied to nearly

20 factories

15% reduction

in power consumption per unit product produced

Socially Responsible with Various Public Welfare Activites

Played an active part in the fight against the COVID-19 pandemic

Midea Group was amongst the first companies to respond and participate in frequent support missions donated anti-pandemic materials and appliances worth around **$16.83 M** in total

Provided aid funds for local development

$1.39 M to Leizhou in Zhanjiang City
$0.73 M to Xuwen in Zhanjiang City

$0.16 M to Liangshan Yi Autonomous Prefecture in Sichuan Province

Launched a cooperation program with universities

Midea Group has donated **$2.9 M** to the Teacher & Student Awarding Fund of Shunde Midea School subordinate to East China Normal University

Brand Honors

No.307

of 2020 Fortune Global 500

No.35

of 2020 Fortune China 500

No.33

of BrandZ 2020 Top 100 Most Valuable Chinese Brands

No.29

of 2020 Brand Finance Tech 100

Humanizing Technology

2021