MideaGroup
humanizing technology

The 2021

Q3 Results of Midea Group

in a Snapshot

Steady Improvement

in Operating Results

Total Revenue (BN)

+20.8%

262.9

Net Profit Attributable to Shareholders of Company (BN)

+6.5%

23.5

Net Profit Attributable to Shareholders of the Company before Non-recurring Gains and Losses (BN)

+9.6%

22.6

ROE 19.5

EPS 3.41

Operating Revenue (BN)

+20.6%

261.3

Domestic Revenue (BN)

+24.7%

Overseas Revenue (BN)

+15.1%

Established over **36,000** new OBM retail outlets overseas in 2021

Sufficient Cash

Own Funds (BN)

+2.4%

128.1

Operating Cash Flow (BN)

+11.5%

27.9

Sustained Growth

in KUKA's Business

KUKA

Order Received

€2697.1M **+35.3%**

Sales Revenue

€2359.6M **+26.8%**

KUKA

China

Order Received

€509.5M **+41.1%**

Sales Revenue

€405.2M **+47.2%**

Leading Market Share

Air-Con

online **34.8%**

offline **35.8%**

Washing Machine

online **35.2%**

offline **27.5%**

Refrigerator

online **18.6%**

offline **14.5%**

Others[1]

online **20.2%**

offline **15.8%**

[1] Others refer to all common home appliances other than air-con, washing machine and refrigerator
Data Source: AVC (by Value)

Resilience

in Business Performance

Total Revenue (BN)

88.1

VS. 20Q3 **+12.9%**

VS. 19Q3 **+30.6%**

Net Profit Attributable to Shareholders of Company (BN)

8.45

VS. 20Q3 **+4.4%**

VS. 19Q3 **+37.8%**

Net Profit Attributable to Shareholders of the Company before Non-recurring Gains and Losses (BN)

7.93

VS. 20Q3 **+10.7%**

VS. 19Q3 **+31.2%**

Steady Operation

Operating Revenue (BN)

87.5

VS. 20Q3 **+12.7%**

VS. 19Q3 **+30.4%**

Operating Gross Profit Margin

24.9%

QoQ **+1.5%**

QoQ: Quarter-on-Quarter

Domestic Revenue

VS. 20Q3 **+17.0%**

VS. 19Q3 **+42.5%**

Overseas Revenue

VS. 20Q3 **+6.4%**

VS. 19Q3 **+14.9%**

The Fourth China Quality Award

On September 16th, the 4th China Quality Award ceremony organized by the State Administration for Market Regulation was held in Hangzhou. Midea Group won the Award by virtue of the "5 All 5 Digitalizations" intelligent quality management mode.

One More Step

COLMO TURING smart dry cleaning care ecology was launched on COLMO Brand Night

in September 2021, marking that the cleaning and care industry has entered the era of dry cleaning care.

Retail Revenue (BN)

> 2.5

YoY

> 320%

Launch of Four IoT Platforms

Marking Advent of “meta-Home”

The “2021 Midea Intelligent Conference” hosted by Midea IoT launched four major IoT platforms, together with a new generation of Midea’s smart home whole-house intelligent solutions and Midea’s first smart home appliance classification standard. Midea IoT also put forward the concept of “meta-Home” for the first time.

Midea AI Dialog Development Platform

Midea IoT Middle Platform

Midea IoT Open Platform

Connected smart devices

>52,000,000

Over **300,000,000** smart scene executions have been carried out

More than **6,100,000** users served by Midea Smart Cloud Housekeeper

Top Security and Privacy Protection from Midea IoT

App Safety Certificate

IT Smart Home Product Safety Certificate

Cyber Security for Consumer IoT

Foundational IoT Cybersecurity

Official Launch of Midea Group's

Green Strategy

Midea Group's green strategy takes"establishing a green global supply chain, providing green products and services, building a greener and better home" as its vision, and "promoting the '3060' strategy"as its goal. It aims to build a whole-process green industrial chain around the six green pillars, and contribute to the "carbon peak and carbon neutrality" of China and the world.

Vision Objective

Establishing a green global supply chain, providing green products and services, building a greener and better home

promote the "3060" strategy to achieve carbon peak by 2030 and carbon neutrality by 2060

Six Pillars

Green

Green

Design

Logistics

Green Procurement

Green Recycling

Green Manufacturing

Green Service

System Basis

Energy saving, water saving, material saving, land saving, low-carbon, environmental protection, new energy, recycling, ecology, health, safety, sustainability

Construct enterprise green technology standard system and operation management

Brand Honors

#288

on the 2021 Fortune Global 500

Humanizing Technology — 2021